### Proposal to deliver simplicity, efficiency and savings for:





358455

### Why Granite

Many companies still depend on POTS for alarm circuits, POS, Fax Machines and other critical business functions. Granite offers an array of POTS options that can address these needs—and now we've added Granite EPIK as an alternative. Granite EPIK is an exciting new option, with patented technology that makes it an ideal replacement for traditional copper circuits – meeting or exceeding the reliability and compatibility of POTS at a cost savings of up to 30%, with quick availability across the US. With Granite EPIK, you'll benefit from:

- · Compatibility with all existing analog line devices, including alarm panels, POS, elevators, fax and specialty devices
- Fire & building code compliance (NPFA 72, MFVN) for alarm communications
- Reliability with 24-hour built-in battery backup and options for dual SIMs for multi-carrier redundancy
- PCI compliant solution for payments, POS and other financial transactions
- Built-in support for up to 8 analog lines
- Universal availability across the US even in locations where traditional POTS lines are hard-to-get or have very long lead times

### **Your Benefits and Savings with Granite**

| <b>Granite Services</b>                | Granite Benefits  | Granite Total                     |
|--|---|-----------------------------------|
| 1 Carrier 37 EPIK lines at 9 buildings | Single National Account Manager One customized bill with standard accounting software integration Customer portal offering extensive data analytics Premier Support Team to support you and help manage your account 24x7x365 | \$22,524 Annually \$1,877 Monthly |

### **About Granite**

Granite delivers advanced communications and technology solutions to businesses and government agencies throughout the United States and Canada. The \$1.8 billion company serves more than two-thirds of Fortune 100 companies and has 1.75 million voice and data lines under management, supporting more than 650,000 locations. Founded in 2002, Granite has grown to be one of the largest competitive telecommunications carriers in the U.S. by simplifying sourcing and management of voice, data and cellular service with a single point of contact and consolidated invoicing for all locations nationwide. Today, Granite supports clients with a wide range of services, including access, UCaaS, mobile voice and data, and MSP solutions for SD-WAN, monitoring and network management. Granite employs more than 2,250 people at its headquarters in Quincy, Massachusetts, and 11 regional offices nationwide. For more information, visit granitenet.com.

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### **Oklahoma County**



358455

### **Epik Edge Site Summary**

|                          |                |       |       |              |           |                          |          | Monthly Recurring Charge |               |                          |            |
|--------------------------|----------------|-------|-------|--------------|-----------|--------------------------|----------|--------------------------|---------------|--------------------------|------------|
| Address                  | City           | State | Zip   | Product      | Term      | Install                  | Quantity | EPIK Lines               | 1 GB LTE Plan | Wireless Managed Service | Total MRC  |
| 320 Robert S Kerr Avenue | Oklahoma City  | OK    | 73102 | EPIK – Voice | 3 Year(s) | Up to 2 hour(s) included | 20       | \$49.95                  | Included      | Included                 | \$999.00   |
| 4201 N Lincoln Blvd      | Oklahoma City  | OK    | 73105 | EPIK – Voice | 3 Year(s) | Up to 2 hour(s) included | 1        | \$57.16                  | Included      | Included                 | \$57.16    |
| 7401 NE 23rd Street      | Oklahoma City  | OK    | 73141 | EPIK – Voice | 3 Year(s) | Up to 2 hour(s) included | 5        | \$49.95                  | Included      | Included                 | \$249.75   |
| 7105 S Anderson Road     | Oklamhoma City | OK    | 73150 | EPIK – Voice | 3 Year(s) | Up to 2 hour(s) included | 2        | \$49.95                  | Included      | Included                 | \$99.90    |
| 11500 N Hudson Avenue    | Oklahoma City  | OK    | 73114 | EPIK – Voice | 3 Year(s) | Up to 2 hour(s) included | 4        | \$49.95                  | Included      | Included                 | \$199.80   |
| 8029 SE 29th Street      | Midwest City   | OK    | 73110 | EPIK – Voice | 3 Year(s) | Up to 2 hour(s) included | 2        | \$49.95                  | Included      | Included                 | \$99.90    |
| 8601 Main Street         | Spencer        | OK    | 73084 | EPIK – Voice | 3 Year(s) | Up to 2 hour(s) included | 1        | \$57.16                  | Included      | Included                 | \$57.16    |
| 4401 N Air Depot Blvd    | Oklahoma City  | OK    | 73145 | EPIK – Voice | 3 Year(s) | Up to 2 hour(s) included | 1        | \$57.16                  | Included      | Included                 | \$57.16    |
| 2101 NE 36th Street      | Oklahoma City  | OK    | 73111 | EPIK – Voice | 3 Year(s) | Up to 2 hour(s) included | 1        | \$57.16                  | Included      | Included                 | \$57.16    |
|                          |                |       |       |              |           |                          | 37       |                          |               | Proposed Monthly Total   | \$1,876.99 |

Proposed Install Total \$0.00
Proposed Shipping Total \$0.00
Additional Technician Time per Site Applicable Waived

Prepared On: 10/20/2025 Expires On: 04/18/2026 Quote Request - 358455

Applicable taxes and fees are not included.

Standard Shipping waived under OK OMES #SW1014.

Pricing includes a basic site survey, if necessary. Pricing also includes technician time for inside wiring/installation, if necessary. Customer may elect to self-install without additional charge.

Basic site survey consists of inspection of POTS lines / services being replaced with EPIK services. Further services, such as a comprehensive inventory of unrelated communications lines or systems, are not included in the

basic site survey.

Additional lines/line sharing may incur an additional charge (\$49.95 per port). All services are subject to the Terms and Conditions of Service set forth in OK OMES #SW1014 or at www.granitenet.com/legal (as such may be modified from time to time). This Quote contains confidential and proprietary information. Data plans dependent on coverage and availability, some restrictions apply.

EPIK includes dual SIM cards and diverse cellular connections. Certain jurisdictions may require wireline connections for certain applications (Fire / Life Safety) and wireline connections may be necessary to furnish service at certain locations.

Customer shall be responsible for providing the following to Granite at least 7 days prior to installation (if applicable):

Panel manufacturer, model, mode, and receiver type. Read-only access to any monitoring portal interface.

Granite Guardian includes 24x7 monitoring and emergency replacement.



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# GOVERNMENT ACCOUNT FORM AND LETTER OF AGENCY

### **Multi-Services**

| Granite Rep: |            |
|--------------|------------|
| Order Date:  | 10/20/2025 |

| Solutions   | Widiti-Services   | Order Date.  | 10/20/2023   |
|---|---|--|--|
|   | CUSTOMER INFORMATION  |  |  |
| Government Entity Name (" <u>Customer</u> "):   | County of Oklahoma  |  |  |
| Government Contract Vehicle:  | OK OMES   |  |  |
| Contract Number:  | SW1014  |  |  |
| Billing Telephone Number:   |   |  |  |
| Designated Contact:   |   |  |  |
| Contact Phone Number:   |   |  |  |
| Service Address (Street/Suite): See Appendix A-1  |   |  |  |
| Mailing/Billing Address (Street/Suite):   |   |  |  |
| City:   |   |  |  |
| State/Zip Code:   |   |  |  |
| Additional Comments/Notes (if any):   |   |  |  |
|   | AGREEMENT AND AUTHORIZATION   |  |  |
| Appendix A, attached hereto and incorporated herein, and such for the purposes of handling all arrangements for establishing, co Services and as Customer may request from time to time. Custor | "LOA"), Customer hereby (a) engages Granite Telecommunications, LLC and/or other Services as Customer may order from time to time after the date hereof a proverting, ordering, changing and/or maintaining such Services, and to take such mer directs its current service provider(s), if any, to work with Granite to affect | and (b) authorizend (b) authorizend (b) authorizend (c) author | es and appoints Granite to act as its agent solely |

Customer agrees to all of the Terms and Conditions of Service as set forth at <a href="www.granitenet.com/legal">www.granitenet.com/legal</a> (as such may be modified from time to time, the "Terms of Service"), including, without limitation, the additional terms and conditions of service specifically applicable to a specific service.

Terms of Services under this Agreement shall be 3 years.

Title:

Date:

The Terms of Service set forth rights and responsibilities of Customer and Granite concerning Services to be provided and in regards to other important topics. If Customer does not agree to the Terms of Service, the authorized representative of Customer should not sign this LOA. All terms and conditions of the Terms of Service are incorporated herein by reference. The Customer Disclosures attached hereto are an integral part of this LOA. This LOA is confidential and may not be disclosed to third parties except as required by applicable law.

### **SIGNATURE**

The undersigned is authorized to sign on behalf of Customer and Customer agrees to be bound by the Terms of Service. This LOA is effective as of the date of execution below.

Customer:

By:

Print Name:

Signing this Government Account Form and Letter of Agency will result in a change of service provider(s).

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### **CUSTOMER DISCLOSURES INTERNET BASED SERVICES**

Customer acknowledges and agrees that certain Internet Based Services (which for purposes of this Customer Disclosure, includes, but is not limited to, Hosted PBX, SIP Trunking, SIP PRI, Hosted Voice, Virtual Auto Attendant and Virtual Voicemail Services), ordered through Granite may not operate in the same manner as traditional wireline phone service and that the following terms and conditions apply with respect to such Internet-Based Services: (a) such services are designed only for use with a compatible PBX or similar advanced telephone system; (b) such services only support Granite's local, intralata toll, interstate long distance and international voice services:

(c) such services DO NOT support auto dialers, predictive dialers, telemarketing applications, modems, credit card process, heavy faxing lines and elevator lines (only POTS lines should be used for these purposes); (d) a qualified vendor must install the equipment and service at Customer's sole expense and Granite will not process any order without a qualified vendor involved in the installation process; and (e) Granite requires that Customer provide a complete list of all phone numbers to be ported, any numbers omitted from the list may result in those numbers not being ported at the time of circuit turn-up. Granite will attempt to retrieve CSRs from the existing carrier(s), but cannot guarantee its ability to obtain such CSRs. Customer agrees to provide Granite with complete CSRs, if requested.

CUSTOMER ACKNOWLEDGES AND AGREES THAT SOME OF THE SERVICES PROVIDED BY GRANITE ARE INTERNET-BASED SERVICES AND THAT 911 SERVICES ON INTERNET-BASED SERVICES ARE DIFFERENT THAN THAT OF TRADITIONAL WIRELINE SERVICE. FOR BASIC 911 OR E911 TO BE ACCURATELY ROUTED TO THE APPROPRIATE EMERGENCY RESPONDER, CUSTOMER MUST PROVIDE GRANITE WITH THE TELEPHONE NUMBER(S) ASSOCIATED WITH SUCH INTERNET-BASED SERVICES FOR THE REGISTERED ADDRESS.

CUSTOMER ACKNOWLEDGES THAT INTERNET-BASED SERVICES PROVIDED BY GRANITE MAY NOT SUPPORT BASIC 911 OR E911 DIALING IN THE SAME MANNER AS TRADITIONAL WIRELINE PHONE SERVICE. CUSTOMER AGREES TO INFORM THIRD PARTIES OF THE POTENTIAL COMPLICATIONS ARISING FROM BASIC 911 OR E911 DIALING. SPECIFICALLY, CUSTOMER ACKNOWLEDGES AND AGREES TO INFORM ALL EMPLOYEES, GUESTS, AND OTHER THIRD PERSONS WHO MAY USE SUCH INTERNET-BASED SERVICES THAT BASIC 911 AND E911 SERVICES WILL NOT FUNCTION IN THE CASE OF A SERVICE FAILURE FOR ANY OF THE FOLLOWING REASONS: (A) POWER FAILURES; (B) SUSPENDED OR TERMINATED INTERNET ACCESS SERVICE; (C) SUSPENSION OF SERVICES DUE TO BILLING ISSUES; AND/OR (D) ANY OTHER SERVICE OUTAGES NOT DESCRIBED HEREIN. CUSTOMER FURTHER ACKNOWLEDGES AND AGREES THAT FAILURE TO PROVIDE A CORRECT PHYSICAL ADDRESS IN THE REQUISITE FORMAT MAY CAUSE ALL BASIC 911 OR E911 CALLS TO BE ROUTED TO THE INCORRECT LOCAL EMERGENCY SERVICE PROVIDER. FURTHERMORE, CUSTOMER RECOGNIZES THAT USE OF SUCH INTERNET-BASED SERVICES FROM A LOCATION OTHER THAN THE LOCATION TO WHICH SUCH SERVICE WAS ORDERED, I.E., THE "REGISTERED ADDRESS," MAY RESULT IN BASIC 911 OR E911 CALLS BEING ROUTED TO THE INCORRECT LOCAL EMERGENCY SERVICE PROVIDER.

CUSTOMER IS REQUIRED TO REGISTER THE PHYSICAL LOCATION OF THEIR EQUIPMENT (I.E., IP PHONE, SOFTPHONE, DIGITAL TELEPHONE ADAPTER OR VIDEOPHONE, ETC.) WITH GRANITE AND AGREES TO UPDATE, AND PROVIDE PRIOR WRITTEN NOTICE TO, GRANITE OF THE LOCATION OF SUCH EQUIPMENT WHENEVER THE PHYSICAL LOCATION OF SERVICE FOR A PARTICULAR TELEPHONE NUMBER

TO THE EXTENT THAT GRANITE PROVIDES INTERNET-BASED SERVICES WHICH CUSTOMER UTILIZES FOR TRANSMISSION OF ALARM SYSTEM SIGNALS, CUSTOMER ACKNOWLEDGES THAT GRANITE IS NOT RESPONSIBLE FOR THE FUNCTIONALITY OF SUCH ALARM SYSTEMS AND SIGNALS. CUSTOMER UNDERSTANDS THAT INTERNET-BASED SERVICES ARE NOT INFALLIBLE. CUSTOMER SPECIFICALLY ACKNOWLEDGES THAT GRANITE DOES NOT REPRESENT OR WARRANT THAT THE TRANSMISSION OF ALARM SIGNALS WILL NOT BE INTERRUPTED, CIRCUMVENTED OR COMPROMISED. IF INTERNET BASED SERVICES ARE NOT OPERATIVE. NO ALARM SIGNALS CAN BE RECEIVED BY THE MONITORING STATION. CUSTOMER UNDERSTANDS THAT INTERNET-BASED SERVICES MAY BE IMPAIRED OR INTERRUPTED BY ATMOSPHERIC CONDITIONS, INCLUDING ELECTRICAL STORMS, POWER FAILURES OR OTHER CONDITIONS AND EVENTS BEYOND GRANITE'S CONTROL. THE USE OF INTERNET-BASED SERVICES MAY PREVENT FROM THE TRANSMISSION OF ALARM SIGNALS AT ANY TIME, AND/OR INTERFERE WITH THE TELEPHONE LINE-SEIZURE FEATURES OF CUSTOMER'S ALARM SYSTEM. IN THE EVENT CUSTOMER ELECTS TO USE INTERNET-BASED SERVICES FOR ALARM LINES; CUSTOMER IS RESPONSIBLE FOR HAVING THESE SERVICES TESTED BY AN AUTHORIZED ALARM INSPECTION COMPANY TO ENSURE SIGNAL TRANSMISSION FEATURES ARE OPERATIONAL. THESE FEATURES INCLUDE BUT ARE NOT LIMITED TO PROPER FUNCTIONING OF LINE SEIZURE AND THE SUCCESSFUL TRANSMISSION OF SIGNALS TO THE MONITORING STATION. CUSTOMER ACCEPTS FULL RESPONSIBILITY FOR ALARM SYSTEM COMPLIANCE WITH THE AUTHORITY HAVING JURISDICTION.

| CUSTOMER ACKNOWLEDGES A        | AND AGREES THAT CUSTON | IER SHALL BEAR THE SOLE RESP | PONSIBILITY OF INFORMING THIRD-PAF | RTIES OF POTENTIAL CALL RECORDING US | SING THE INTERNET-BASED |
|--------------------------------|------------------------|------------------------------|------------------------------------|--------------------------------------|-------------------------|
| SERVICES.                      |                        |                              |                                    |                                      |                         |
| Initialed by Authorized Signer |                        |                              |                                    |                                      |                         |
|                                |                        |                              |                                    |                                      |                         |
|                                |                        |                              |                                    |                                      |                         |
|                                |                        |                              |                                    |                                      |                         |
|                                |                        |                              |                                    |                                      |                         |
|                                |                        |                              |                                    |                                      |                         |
|                                |                        |                              |                                    |                                      |                         |

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## Appendix A Services Selected

| □ Voice Services (POTs, Long Distance, Local and LD T1 and PRI) (See Note 1)   |
|--|
| ☐ Broadband Services   |
| ☐ MPLS and/or Dedicated Internet Access Services   |
| □ VoIP Services (Hosted PBX, SIP Trunking, SIP PRI, Hosted Voice, Voice over Cable, Virtual Auto Attendant and Virtual Voicemail Services) |
| ☐ Mobility Services (Mobility Data and Mobility Voice)   |
| ☐ Granite Grid Services  |
| ☐ Conferencing Services (Audio Conferencing and Web Conferencing)  |
| ☐ Managed Services   |
| ☐ Monitoring Services  |
| □ Other Services (List):   |

Note 1: Unless otherwise noted herein, in addition to these rates and charges set forth in this LOA (a) certain other rates and charges may apply, as provided for by tariff, the FCC or other governmental entity, or other regulation or requirements and (b) Customer will pay to Granite all applicable taxes (including sales, use and excise taxes). In the event that Customer elects additional services, additional fees may apply. Customer acknowledges that it will be charged in accordance with the rates and plans listed on Appendix A-1, attached hereto and incorporated herein, plus any and all additional charges as may be set forth in the Terms of Service.

Note 2: See quote and other documents attached hereto as Appendix A-1 for specific details related to Services ordered.

### Appendix A-1

Service Locations and Specifics (Insert Service Locations, quantities, and the Quote)

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